



## Trained Professionals Program

Launch webinar



#### **Trained Professionals Program Launch**



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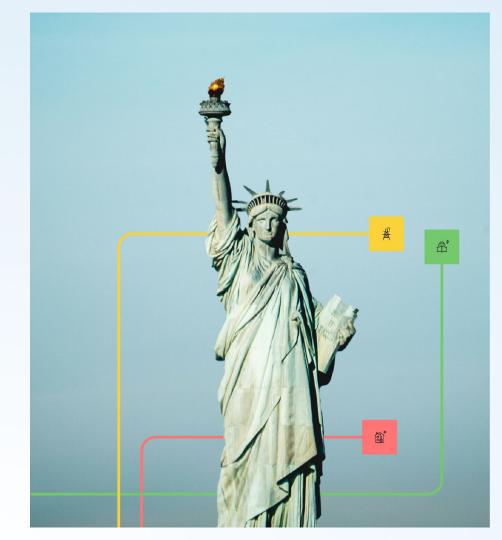
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ClimateView



#### Agenda

#### Here's what we'll explore today

01	What is ClearPath 2.0	
02	What is the Trained Professionals Program?	
03	Benefits of Participating	
04	The Architecture of ClearPath 2.0	
05	What Users are Saying	
06	Pricing	
07	How to Become a Trained Professional	
08	Q&A + Next Steps	





### ClearPath 2.0

The next era of U.S. climate action starts now

Built for local governments. ClearPath 2.0 is designed to help:

- ✓Save taxpayer money with efficient tools
- **✓** Secure funding with credible strategies
- **✓** Move from planning to on-the-ground action





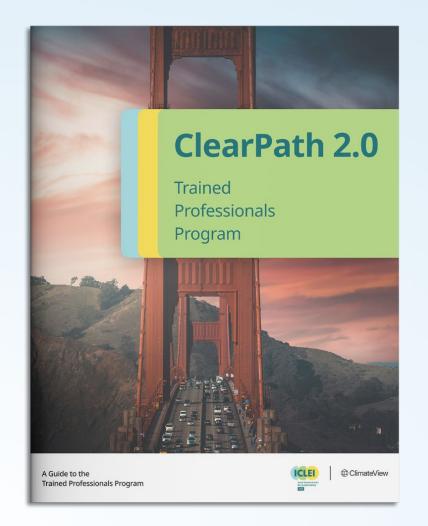


## What is the Trained Professionals Program

A training program offered by ICLEI USA and ClimateView to:

Give **consultants** the training to effectively and successfully deliver services in ClearPath 2.0

Make it easy for **Local Governments** to identify trained service providers who can support their work in ClearPath 2.0



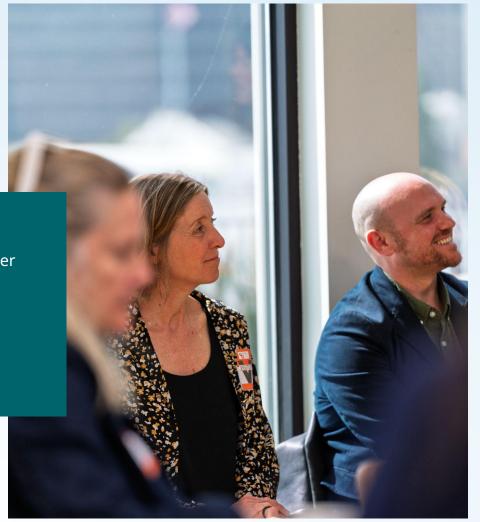




#### Who Can Participate?

**For-profit** and **non-profit service providers** who deliver climate-mitigation services to U.S. jurisdictions.

**Faculty at universities and their students** can participate in trainings.



#### Why should I join the Trained Professionals Program?

#### Sales Enablement – What you get

- Official recognition & listing on ICLEI USA's website
- \$ Reseller rights for Add-Ons
- Proposal language for public tenders
- Marketing and sales support
- Case Studies and Thought Leadership Pieces



#### Benefits - The value for you

#### Visibility

Gain recognition and amplify your brand through co-marketing.



#### Growth

Leverage your status to win bids and secure RFPs.



#### **Trust**

Clearpath 2.0 will be around for long. Become the go-to expert and build long term client relationships.





#### Why should I join the Trained Professionals Program?

#### Delivery Support – What you get



#### Benefits - The value for you







#### The demand is already here









290 jurisdictions are currently onboarding to ClearPath 2.0

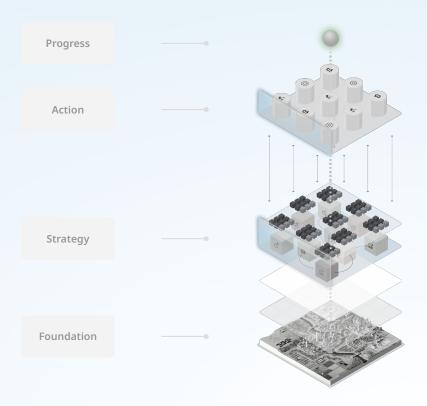
54% of onboarders modeled outside ClearPath **1.0** → big potential for in-platform Climate Action Plan updates

115 onboarders plan a Climate Action Plan update and 65 onboarders plan their first Climate Action Plan (or similar plan)

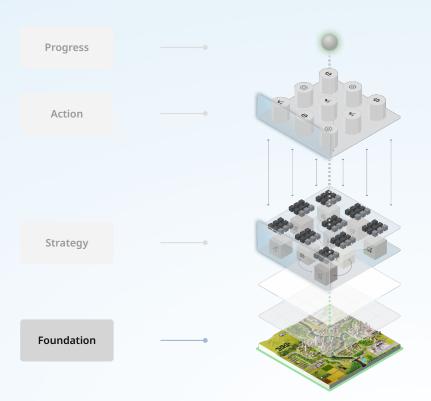
**195** onboarders are interested in the Dashboards Add-On

204 say they are interested in the Economics Add-On



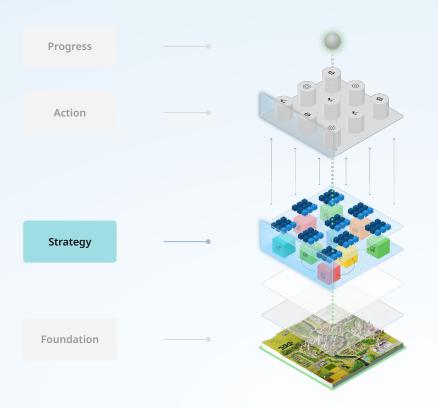






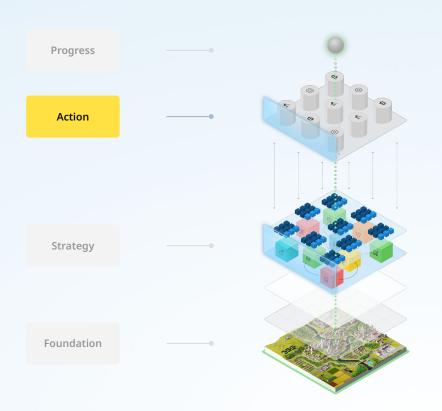
**Start** with what you have





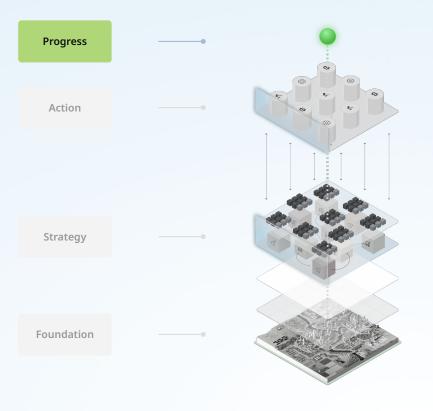
**Decide** what needs to change





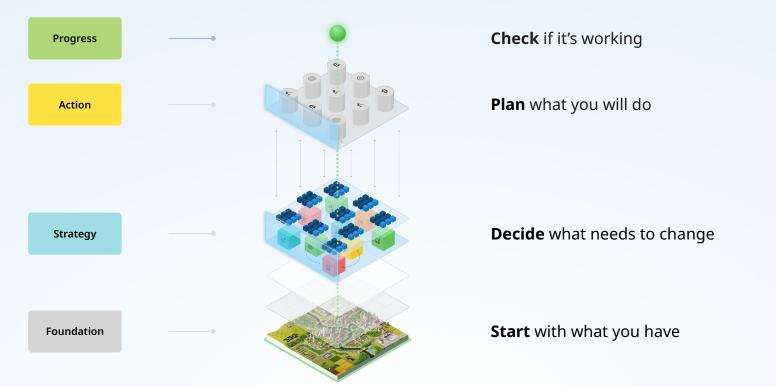
Plan what you will do





Check if it's working







#### Clearpath 2.0 unlocks services

From inventories to scenarios, from reporting to financing.



#### **Core Module**

#### Services unlocked:

- → Monitoring Frameworks
- $\rightarrow$  Reporting
- → Climate Action Plan Packaging

- → Scenarios
- → Target Balancing
- $\rightarrow$  Transition Pathways
- → Inventories
- → Baselines
- → Shared Data



#### ClearPath 2.0 Add-Ons

#### After accreditation you become an authorized reseller of Add-Ons

#### Add-Ons currently available:



→ Advanced energy-related modeling and analysis



→ A comprehensive view of the transition pathway, interventions and KPIs.

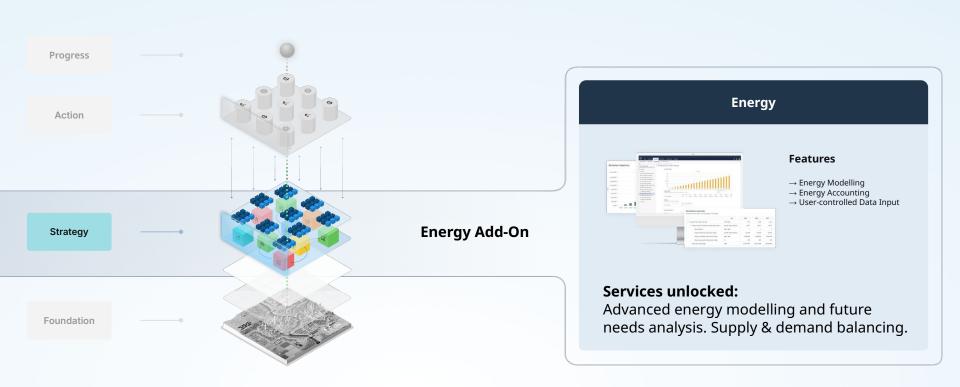


→ Advanced scenario modeling that quantifies costs, savings and co-benefits.



#### Go deeper with the Energy Add-On

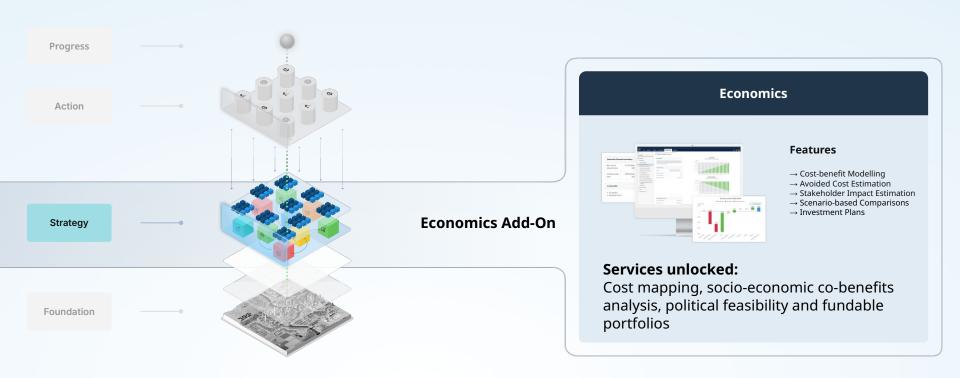
Add an energy perspective for planning and scenario building





#### Assess cost and Co-benefits with the the Economics Add-On

Evaluate costs and benefits to build financeable plans





#### **Engage stakeholders with the Dashboards Add-On**

Making progress visible to build trust and momentum





#### What users are saying

## "It helps to coordinate and connect the dots"

A key benefit expressed in surveys is that it helps coordination across local departments, to connect the actions needed for a **whole-of-government approach**.

#### **Salt Lake Region** → Comprehensive Climate Action Plan

**The Salt Lake City** region modeled transitions as part of their effort to develop a Comprehensive Climate Action Plan under their Climate Pollution Reduction Grants.

**ICLEI USA** helped to update their inventory, make a population-based forecasting, and to do transition modeling to showcase a pathway for the region to achieve 80% emissions reductions by 2050 goal.

**Across stakeholders**, the work informs the City, the County, Tooele County, the state, and other agencies on the pathway to achieve deep GHG reductions.





ICLEI USA will also be helping the region create a dashboard to showcase their Climate Action Plan across governments in the region and with the public.

#### What users are saying

## "The Add-Ons help us to go deeper and further"



#### **Energy Add-On**

The **Energy Add-On** allowed Salt Lake MSA to model supply/demand impacts of solar and wind power as part of the Utah Renewable Communities program.



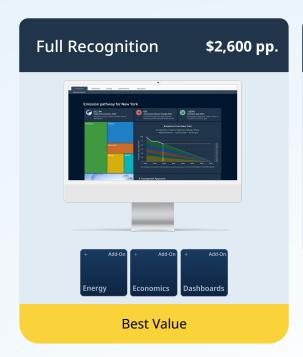
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#### **Dashboards Add-On**

The **Dashboards Add-On** enabled the City of Cleveland to develop customized visualizations to share its Climate Action Plan with the public.



#### **Recognition Pricing**









Annual recognition renewal: 50% off the first annuality

## Additional on-demand services from ICLEI USA and ClimateView





Service	Description	Fee
Customized Technical Support	15-hours of one-on-one, on-demand technical support per year based upon project need.	\$3,000
Customized Group Trainings	In-person or virtual trainings customized to meet the needs of your organization	Variable based upon hourly rate of \$200/hr and scope of work requested



#### **Upcoming Trainings**

First Cohort Training 1: October 21

Trainings 2-4: Each Tuesday following

**Second Cohort Training 1:** November 6

**Trainings 2–3:** Each Thursday of the following weeks (skipping Thanksgiving)

Training 4: December 2



Additional trainings will be held in December (weeks of Dec 9 & 16, two per week) for those who couldn't join earlier. More sessions will follow after the the holiday and New Year's break.



#### What happens now?

- 1. Consultant fills out expression of interest form (QR below)
- 2. ICLEI sends invitation to fill out final form.
- 3. ICLEI confirms eligibility, proceed with payment and agreement,
- 4. Consultant reserve seats for trainings.



**Scan to complete** the interest form

Or find it on icleiusa.org/clearpath-2/trained-professionals





## Thank you for joining us!

